

Skilled Hands Deserve The Very Best!SM



SAVE WITH GENT-L-KLEEN'S DISPENSER-MATE[®] 5000 DISPENSING SYSTEM AND 4000-mL REFILLS

ACTUAL TEST RESULTS IN AUTO SHOP WITH 10 TECHNICIANS:

- Previous year usage was 102, 4½-lb. cans of a popular competitor's hand cleaner with grit (102 x 4.5 = 459 lbs. per year)
- Installed Gent-L-Kleen[®] Dispenser-Mate[®] 5000 Dispensing System with 4000-mL hand cleaner refill.
- Annualized usage over the test period of 19.4 weeks was 31.4, 4000-mL containers.
- 31.4 x 9 lbs. weight per refill = 283 lbs. per year
- Based on previous usage of 459 lbs. less 283 lbs. = 176 lbs. saved

SAVINGS OF 176 LBS. = 38% SAVINGS USING GENT-L-KLEEN'S SYSTEM PLUS, additional savings in freight, handling, and storage of 32 containers and 283 lbs. per year vs. 102 containers and 459 lbs. of product per year!

TEST RESULTS OF A POPULAR COMPETITOR'S 5000-mL BAG-IN-BOX SYSTEM VS. GENT-L-KLEEN'S DISPENSER-MATE[®] AND 4000-mL REFILL

- The 5000-mL was pumped as dry as possible with 360 grams (7.1%) of the product remaining as WASTE.
- Unit dispensed 4,721 grams of "dispensable" product with 3.44 grams per application = 1,372 applications
- Typical 5000-mL B-I-B selling price at \$36 / 1,372 = 2.62¢ cost per application
- Gent-L-Kleen's System with a 4000-mL refill tank dispenses 100% of the product and delivers 1,444 applications at 2.23 grams per application.
- Gent-L-Kleen's average selling price of \$23 per refill = 1.59¢ cost per application for a **SAVINGS OF 39% USING GENT-L-KLEEN'S DISPENSER-MATE[®].**

TEST RESULTS OF A POPULAR COMPETITOR'S 2000-mL BAG-IN-BOX SYSTEM VS. GENT-L-KLEEN'S DISPENSER-MATE[®] AND 4000-mL REFILL

- The 2000-mL was pumped as dry as possible with 63 grams (3%) of the product remaining as WASTE.
- Unit dispensed 2,040 grams of "dispensable" product with 3.3 grams per application = 618 applications
- Typical 2000-mL B-I-B selling price at \$19 / 618 = 3.07¢ cost per application
- Gent-L-Kleen's average selling price of \$23 per refill = 1.59¢ cost per application for a **SAVINGS OF 48% USING GENT-L-KLEEN'S DISPENSER-MATE[®].**

COMPARE ZEP #D4000 SYSTEM USING 1 GALLON BOTTLE VS. GENT-L-KLEEN'S DISPENSER-MATE® AND 4000-mL REFILL

- Zep's #D-4000 with 1 gallon delivers 729 applications @ \$17 = 2.33¢ cost per application
- Gent-L-Kleen's average selling price of \$23 per refill = 1.59¢ cost per application for a **SAVINGS OF 32% USING GENT-L-KLEEN'S DISPENSER-MATE®.**

COMPARE 1 GALLON JUG FROM WHOLESALE CLUB VS. GENT-L-KLEEN'S DISPENSER-MATE® AND 4000-mL REFILL

- 1 gallon jug of hand cleaner with pump-top dispenser from a wholesale club cost about \$10
- Typical 1-gallon, disposable pump dispensers 4 cc of product per pump = 953 pumps per gallon.
- However, pump leaves about 10% of product in the bottom of the jug resulting in 857 pumps of DISPENSABLE product, if pump does not break
- Pump usually breaks resulting in an average of 500 applications @ \$10 per jug = 2¢ cost per application
- Gent-L-Kleen's average selling price of \$23 per refill = 1.59¢ cost per application for a **SAVINGS OF 21% USING GENT-L-KLEEN'S DISPENSER-MATE®.** **PLUS, there are additional benefits to using Gent-L-Kleen's System rather than the 1 gallon jug with pump-top dispenser:**
 - 100% usable product with NO WASTE
 - Heavy-Duty, Lifetime Dispenser
 - Reservoir System for reloading when convenient
 - No messy jug on the sink
 - Wall-mount is always in the same place
 - Dependable delivery with other items from your Gent-L-Kleen distributor
 - PROFESSIONAL quality product

PRODUCTS AVAILABLE IN DISPENSER-MATE® 5000 SYSTEM:

- Reservoir Dispenser, stock no. 0-5000G
- Smooth Citrus Lotion Hand Cleaner, stock no. 11-4400
- Pumicized Citrus Lotion Hand Cleaner, stock no. 12-4400
- Pumicized Soy Blast™ Hand Cleaner, stock no. 40-4400
- Pumicized Turbo™ Cherry Hand Cleaner, stock no. 20-4400
- Pumicized Advantage® HD Hand Cleaner, stock no. 9-4400
- Pumicized Ultra Zapper™ Hand Cleaner (for paint, sealant and adhesive removal), stock no. 18-4400
- GLK-55™ Heavy-Duty Hand Soap, stock no. 55-4400
- Premium Blue™ Hand & Body Soap, stock no. 14-4400



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